

# What Sales and Marketing Representatives Love in Marketscape

Trella customers rate Marketscape 5-stars in ease of use, customer services, features, value for money, and likelihood of recommending.



★ ★ ★ ★ ★ 5.0

## “My Data-Driven Sales Conversation Hand-Rail”

I have been impressed with both the product and any of the Trella representatives I have had contact with. Very helpful when assistance is needed, and I appreciate how open the team always is to collecting user ideas & feedback to generate consistent improvements and new development of the software.

**My favorite feature is the sales spotlight**, which I use to highlight differentiators from our competitors. I have created a template that I copy/paste this info into and adjust the presentation of the information, including the addition of my company’s specific branding.

– Care Transition Coordinator

★ ★ ★ ★ ★ 5.0

## “Hospice Help Through and Through”

Between the help articles and the fabulous office hours and client success managers, it couldn’t be easier to schedule time with someone or self-study to get the answers you need. The whole team is kind, thorough, and helpful and makes Trella completely user-friendly for users of all experience levels. Now if I can just get my whole sales team USING it to their advantage and working smarter not harder, **Trella is a slam dunk.**

– Sales Operations Specialist

★ ★ ★ ★ ★ 5.0

## “The Proof is in the Pudding!”

It allows you to target the right referral source and not waste time and money on those that do not meet your needs. It gives you the leverage on knowing the inside scoop before you make that sales call so that you are already aware of their population, statistics, and who is getting their business so you can prepare. If you have great stats, it provides the information that you need to leverage your strengths. Easy to use software with **phenomenal customer service!**

– Hospice Account Executive

★ ★ ★ ★ ★ 5.0

## “Excellent Home Health Guide”

Trella Health is not only one of the easiest systems to use but has the **most useful data** than any other system that I have used. Home health knowledge is literally at your fingertips. I love that I can search for my physicians and accounts and see a snapshot of what their patient base is and what types of diseases, etc. that they are dealing with most. This allows me to develop a strategic plan when I visit my accounts.

– Home Health Care Consultant

Source: [Capterra](#)

**We’re passionate about helping you grow your business and better serve patients and their families. You’ll see this passion reflected in our software, consulting services, and customer support.**

To schedule a call or see our solutions in action, visit [trellahealth.com](https://trellahealth.com)